- 1. A method of differentiating a mammalian bone marrow cell into an endocrine hormone-producing cell, the method comprising the steps of:
 - (A) providing the bone marrow cell;

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- (B) first culturing the bone marrow cell in a low-glucose medium comprising DMSO; and
- (C) then culturing the bone marrow cell in a high-glucose medium comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cell into an endocrine hormone-producing cell.
- The method of claim 1, wherein the bone marrow cell is a rodent cell.
 - 3. The method of claim 2, wherein the rodent cell is a rat cell.
- 4. The method of claim 1, wherein the endocrine hormone-producing cell produces insulin.
 - 5. The method of claim 1, wherein the endocrine hormone-producing cell produces glucagon.
- 20 6. The method of claim 1, wherein the endocrine hormone-producing cell produces somatostatin.
 - 7. The method of claim 1, wherein the endocrine hormone-producing cell produces pancreatic polypeptide.
 - 8. The method of claim 1, wherein the low-glucose medium contains glucose at a concentration of about 5.5 mM.
 - 10. The method of claim 1, wherein the high-glucose medium contains glucose at a {WP153890;1}

concentration of about 25 mM.

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- 17. The method of claim 1, wherein the high-glucose medium comprises DMEM and fetal bovine serum.
- 18. The method of claim 17, wherein the bone marrow cell is cultured in the highglucose medium for approximately seven days.
- 19. An endocrine hormone-producing cell made according to the method of 10 claim 1.
 - 20. A method comprising the steps of:
 - (A) providing a subject having a damaged pancreas; and
 - (B) administering to the subject at least one bone marrow cell.
 - 21. The method of claim 20, wherein the damaged pancreas has fewer islet cells than a non-damaged pancreas.
 - 22. The method of claim 20, wherein the subject is a mammal.
 - 23. The method of claim 22, wherein the mammal is a rodent.
 - 24. The method of claim 20, wherein the subject has hyperglycemia caused by diabetes.
 - 25. The method of claim 24, wherein administering to the subject at least one bone marrow cell reduces the hyperglycemia in the subject.
 - 26. The method of claim 24, wherein administering to the subject at least one bone {WP153890;1}

marrow cell increases insulin levels in the subject.

- 27. A method for reversing hyperglycemia in a mammal having diabetes, the method comprising the steps of:
 - (A) providing a mammal having hyperglycemia incident to diabetes;
- (B) administering to the mammal a dose of endocrine hormone-producing cells sufficient to reduce the hyperglycemia in the mammal, the hormone-producing cells being made according to a method comprising the steps of:

first culturing bone marrow cells in a low-glucose medium comprising DMSO;

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then culturing the bone marrow cells in a high-glucose medium comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cells into endocrine hormone-producing cells.

- The method of claim 27, wherein the bone marrow cells are derived from a mammal.
 - 29. The method of claim 28, wherein the mammal is a rat.
- 20 30. The method of claim 28, wherein the mammal is a human being.
 - 31. The method of claim 27, wherein the endocrine hormone-producing cells produce insulin.
 - 32. The method of claim 27, wherein the endocrine hormone-producing cells produce glucagon.
- 30 33. The method of claim 27, wherein the endocrine hormone-producing cells produce somatostatin.

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34. The method of claim 27, wherein the endocrine hormone-producing cells produce pancreatic polypeptide.